

Solution Engineer (M/F/D)

YOUR RESPONSIBILITIES

- You act as a technical consultant in sales and accompany our customers from the first creative idea to the completed implementation of our product solutions
- You are in the lead of customer discussions regarding technical feasibility and support our Sales and Business Development departments in defining project scopes and goals
- You will focus on promoting and implementing an API-first approach for the integration of our products
- You collect customer feedback and project insights and implement concrete initiatives together with the product owners to ensure that the gridX technology is always one step ahead of the competition
- You are a technical sparring partner for internal and external stakeholders when it comes to evaluating technologies
- You work closely with our Product, Solution, Development, Sales and Customer Success departments

YOUR PROFILE

- You have a technical degree in computer science, electrical/mechanical or industrial engineering or similar and at least 2 years of working experience
- You have a strong technical understanding, which you want to show with your hands-on mentality
- You work structured and efficiently in combination with a high level of energy and solution orientation
- Expressive communication, assertiveness and working in a team are self-explanatory to you
- You are no stranger to software tools such as Jira / Big Picture
- Experience in the IoT or energy sector is an advantage
- Business fluent in German and English, Spanish or French is an advantage

WHY GRIDX?



Modern workplace in the hearts of Aachen and Munich with IT equipment of your choice



Vacation: 28 days + 2 fixed days special leave at the end of the year



We will **donate** 20 Euros to a charity of your choice on your birthday



Flexible & mobile working: Remote work up to 70 days from anywhere in the EU



City travel subsidy: 30 Euros monthly allowance for your monthly/annual ticket



Receive a fair monthly contribution to your **company pension plan**



Employee discounts: Access to gridX Corporate Benefits



Relocation Support: We support your relocation to Germany



Stay fit and save the planet with our **JobRad offer**



Health & Sports: 30 Euros subsidy for Urban Sports Club or EGYM Wellpass plus corporate health management & (mental) health-care offers



Experience the gridX culture at the annual **team week**, regular team events and receive 50 Euros on top per employee for your department event.



Personal development: Coaching, access to e-learning platforms & annual development budget of 1500 € per employee and 300 € for working students/interns